



<b>Name of the Bundle</b>	Advanced Bundle V2	<b>Subject</b>	Communicative English & Soft Skills
<b>Topic</b>	Decision Making	<b>Last updated on</b>	27 February 2024

## Multiple-choice questions on Decision Making

Choose the correct option for each question.

1. What is the first step in decision making?

- a. Evaluating alternatives
- b. Implementing the decision
- c. Identifying the problem
- d. Analyzing the situation

**Ans: c. Identifying the problem**

2. Decision making requires\_\_\_\_\_.

- a. Examining only one possibility
- b. Comparing without analyzing possibilities
- c. Examining possibilities, comparing them, and choosing a course of action
- d. Relying only on intuition

**Ans: c. Examining possibilities, comparing them, and choosing a course of action**

3. Why is decision making vital in both personal and professional contexts?

- a. To complicate situations
- b. To make effective choices
- c. To ignore problems
- d. To facilitate procrastination

**Ans: b. To make effective choices**



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4. What does decision-making help individuals achieve?

- a. Unwanted outcomes
- b. Undesired outcomes
- c. Desired outcomes
- d. Confusions

**Ans: c. Desired outcomes**

5. What would be the result of good decision-making?

- a. Increased stress and anxiety
- b. Decreased productivity
- c. Better outcomes and increased success
- d. Limited growth opportunities

**Answer: c. Better outcomes and increased success**

6. How does good decision-making skills impact productivity?

- a. Decrease productivity
- b. Have no impact on productivity
- c. Increase productivity
- d. Unrelated to productivity

**Ans: c. Increase productivity**

7. What is a potential outcome of poor decision-making skills?

- a. Increased risks
- b. Better judgment
- c. Overall success
- d. Enhanced Productivity

**Ans: a. Increased risks**



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8. How does good decision-making skills impact overall success?

- a. Negatively
- b. Positively
- c. No impact
- d. Occasionally

**Ans: b. Positively**

9. Which one of the factors influence decision-making?

- a. Temperature
- b. Personality
- c. Seasons
- d. Nationality

**Ans: b. Personality**

10. Which factor plays an important role in shaping decision-making skills and is often influenced by upbringing and experiences?

- a. Culture
- b. Cloud formations
- c. Magnetic fields
- d. Emotional Intelligence

**Ans: a. Culture**

11. How does culture contribute to decision-making?

- a. It forces family tradition
- b. It shapes values, beliefs, and norms in decision-making
- c. It has no impact on decision making
- d. It affects decision-making in business settings

**Ans: b. It shapes values, beliefs, and norms in decision-making**



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12. What is the primary focus of the "Compile" step in decision making?

- a. Ignoring information
- b. Organizing and assembling information
- c. Randomly selecting information
- d. Implementing the decision

**Ans: b. Organizing and assembling information**

13. Which step in the Six C's of decision making involves making a final decision and taking action?

- a. Commit
- b. Construct
- c. Compare
- d. Collect

**Ans: a. Commit**

14. Arrange the Six C's of decision making in the correct sequential order.

- a. Collect, Compare, Consider, Commit, Compile, Construct
- b. Construct, Compile, Collect, Compare, Consider, Commit
- c. Consider, Collect, Compare, Compile, Construct, Commit
- d. Compile, Construct, Compare, Collect, Commit, Consider

**Ans: b. Construct, Compile, Collect, Compare, Consider, Commit**

15. What is the second step in the decision-making process?

- a. Consider
- b. Compile
- c. Commit
- d. Construct

**Ans: b. Compile**



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16. What comes after researching thoroughly in the decision-making process?

- a. Ignore the research findings
- b. Making a list of possible solutions
- c. Call a friend for advice
- d. Including team members in discussions

**Ans: b. Making a list of possible solutions**

17. What should be done after choosing the best option?

- a. Modify the process for the next project
- b. Ask someone else to make decision for you
- c. Evaluate the results
- d. Identifying the problem

**Ans: c. Evaluate the results**

18. Why is thorough research considered a crucial step in decision-making?

- a. To prolong the decision-making process
- b. To increase confusion among team members
- c. To gather relevant information
- d. To skip the evaluation phase

**Ans: c. To gather relevant information**



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19. Arrange the following stages of the decision-making process in the correct order:

- 1) Choosing the best option
  - 2) Identifying the problem
  - 3) Evaluating the result
  - 4) Make list of viable solutions
- a. 1, 2, 3, 4
  - b. 2, 3, 1, 4
  - c. 3, 1, 4, 2
  - d. 2, 4, 1, 3

**Ans: d. 2, 4, 1, 3**

20. What is a recommended strategy for improving decision-making skills when faced with upcoming choices?

- a. Avoid making a plan
- b. Procrastinate
- c. Make a plan
- d. Ignore the decision

**Ans: c. Make a plan**

21. What is the significance of setting deadlines in the decision-making process?

- a. It encourages procrastination
- b. It adds unnecessary pressure
- c. It provides a time frame for decision-making
- d. It limits assertiveness

**Ans: c. It provides a time frame for decision-making**



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22. In individual decision-making, who is responsible for making decisions?

- a. Multiple individuals
- b. A group of people
- c. A single individual
- d. No one in particular

**Ans: c. A single individual**

23. In terms of costs, which statement applies to individual decision-making?

- a. They are less costly.
- b. They are costly in terms of time and money.
- c. Costs are irrelevant.
- d. Costs are the same for both types of decision-making.

**Ans: a. They are less costly.**

24. What is a characteristic of the costs associated with group decision-making?

- a. They are less costly.
- b. They are costly in terms of time and money.
- c. It is less than individual decision-making.
- d. Costs are only time-related.

**Ans: b. They are costly in terms of time and money.**

25. What is a characteristic of information in individual decision-making?

- a. Vast information
- b. Limited information
- c. Irrelevant information
- d. No information considered

**Ans: b. Limited information**



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35. What is a characteristic introduced by individual decision-making?

- a. One-man control
- b. Self-control
- c. Shared control
- d. No control

**Ans: a. One-man control**